

Case story

Vasanta Group



England and Ireland's biggest office product company, Vasanta Group, offers a rapid and attractive 1-stop-shop service - with over 2,000 products – to its dealers and resellers so that they can serve their customers fast and efficiently.



[Vasanta Group](#) is the biggest multi-channel distributor of office products in the UK and Ireland. The group has a centralised distribution network with three leading, state of the art distribution centres in Lutterworth and Arrow in the UK and in Dublin in Ireland.

In its aim to be the biggest, in 2008 Vasanta chose to implement MLS Premium in its new warehouse in Dublin and in 2010 it built a large, almost fully automated warehouse which – like another DC in Arrow – is fully controlled by Davanti's WMS. This means that the company can lower warehouse costs, increase productivity, improve the service provision and reduce the number of warehouses.

Thanks to MLS, the daily stocking of the remaining warehouses, the dealers and their customers is guaranteed. With over 20,000 (!) products from the assortment, varying from pencils to PC furniture, the dealers and resellers can now offer their customers an attractive and rapid 1-stop-shop service. 'We could not have achieved all this without Davanti's advanced WMS which controls all the logistic operations,' says Paul Nice, Director of IT at Vasanta.

MLS 'brain' in streamlined logistic organisation

Of all the orders received before 6.30 p.m. every day, 95 percent are now delivered the following

day, with the other five percent the day after. MLS traces and sends the totes and packaging boxes using barcode readers on strategic points, thus providing the necessary feedback. This applies to both outgoing products and everything which comes into the warehouse and which is redirected to the miniloads after the picking process.

Thus the WMS can track and register everything precisely as well as report to the management and the ERP and purchase systems. Nice: 'There were many reasons why we chose MLS, but the main reason was probably the knowledge and experience available at Davanti. In MLS, we found a reliable and low-risk Warehouse Management System and in Davanti a supplier with the necessary experience in the interfacing with all the other warehouse systems'.

Constant innovation

Vasanta has fulfilled its aim of becoming the biggest wholesaler in office products in the United Kingdom. In order to continue growing, Vasanta is constantly innovating in its logistics and warehouse processes. In the first half of 2014, for example, a fully automatic sorting machine was installed in the DC in Arrow, which is in contact with MLS through interfacing. This can result in savings of 6,000 euros a day.